

**poja**  
Warehouse



*BE "COOL", your poja Profit Partners will help you capture that repair sale!*

**We take Air Conditioning Season Seriously!**

Our "Do It Right The First Time Kit" comes with everything you need to complete the job correctly. You'll get a **BRAND NEW Compressor**, expansion valve, accumulator, o-ring kit and flush, all in one kit!

*We buy direct from the manufacturer so you increase profits.*

**Our # 1 seller**

**Kit #9631907**

**Fits Fords :**

**Crown Vics, Mustangs, T-Birds and more...**

**\$246.75**



**Our #2 seller**

**Kit # 9611782**

**Fits GM's :**

**Grand Ams, Centurys, Gran Prixs, Luminas and more...**

**\$259.95**

Back by popular demand the 77.77 Radiator sale from May continues  
1290, 1318, 1494, 1573, 2191



One more time!

Your local poja Warehouse store can increase your profits!

**Don't lose those Blower Motor sales.  
Keep your customer in your bays with  
poja Profit Power Prices!**

Application	poja Profit Pricing	Competitive	
2002 Deville, 1st Design	<b>63.44</b>	15-8789	\$159.87
2002 Deville, 2nd Design	<b>63.44</b>	15-80511	\$164.47
95-08 Crown Vic	<b>58.44</b>	MM929, WT56853	\$87.32
96-07 E Van	<b>54.44</b>	MM840, motor only,	\$62.53
96-07 Taurus	<b>54.44</b>	MM892, motor only	\$63.59
95-99 Maxima	<b>58.44</b>	15-80398	\$138.80
01-03 Acura	<b>62.44</b>	35115	\$127.55
97-01 Caravan	<b>58.44</b>	15-81302	\$90.78
96-07 GM Van	<b>58.44</b>	15-81096	\$84.08
03-07 Corolla	<b>54.44</b>	35364	\$79.03

*OEM quality, most include a new blower motor wheel!*



**Cabin Air Filters**, the popular, easy to install, **under 5 minutes installation time**, profit making, customer pleasing, add on sale that will increase your profits on oil changes.

application	Under 5 minute install	Profit Power cost
TOYOYA, cars/trucks	YES	10.94
HONDA, cars/trucks	YES	11.94
FORD, Wind, Free Stars	YES	11.94
BMW, 3 series	YES	21.94
HYUNDAI, trucks	YES	14.94

**Free Hot Wheels with every cabin air filter!**

**Visit [www.poja.org](http://www.poja.org) to see our 24 loctions**

It's 8:00 am, do you know the parents of the economy brake pads you are installing? Need a high quality, no frills brake pad? We have your pads right here...the less expensive pad with the famous name.

## **BENDIX GLOBAL BRAKE PADS**

SPECIAL, SPECIAL PRICES ON TOP 10 NUMBERS

Global number	Special price	Applications	Stock up, buy 10
MRD699	<b>24.44</b>	97-05 GM	<b>21.44</b>
MRD591	<b>24.44</b>	93-01 FIAT MINIVAN	<b>21.44</b>
MRD698	<b>21.44</b>	97-05 GM	<b>18.44</b>
MRD430	<b>21.44</b>	89-06 NISSAN	<b>18.44</b>
MRD652	<b>23.44</b>	95-02 FORD TRK	<b>20.44</b>
MRD369	<b>26.44</b>	88-02 GM TRK	<b>23.44</b>
MRD673	<b>25.44</b>	96-05 GM	<b>22.44</b>
MRD465A	<b>22.44</b>	96-08 HONDA	<b>19.44</b>
MRD508	<b>28.44</b>	92-05 GM	<b>25.44</b>
MRD601	<b>28.44</b>	94-02 FORD TRK	<b>25.44</b>

NO WHITE BOX, NO "PRIVATE LABEL", NO STORE BRAND  
 More profit? Sure—purchase 10 or more, Save  
**\$3.00 a set...**

**FULL LINE OF BENDIX GLOBAL PADS  
 AVAILABLE**

CounterPro tip of the month....The aftermarket can now supply many FWD hubs. On many vehicles the hub needs to be pressed into the replacement bearing—many times the Hub is worn beyond factory specs. There are now Aftermarket replacements for popular applications. Tip from CounterPro Scott at BC Auto Parts, which will earn Scott \$50.00 for his dedication and involvement.

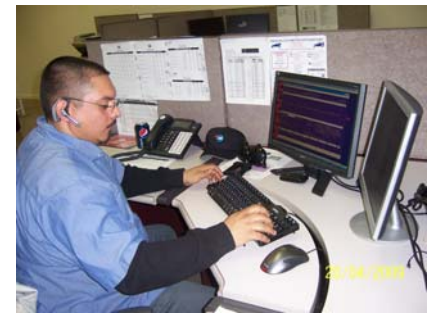


Small print stuff, account must be current, may not be available in all locations, stock orders only, June 1 thru June 30, 2009 .Thanks for being our customer.



poja Professional SalesPros training to better assist our profit partners.

poja CounterPros in the new poja call center.



**Littelfuse Installer Assortments Special poja Profit Power Prices  
Special Profit making program and INVENTORY CLEANUP**

**Waiting 12 minutes for a fuse costs?**

**Your hourly rate X.2, example \$70.00 x.2 = \$14.00 lost profit.**

**See your poja SalesPro for program details.**

**Yes, your poja SalesPro can balance your stock!**

**Filters, Plugs, Blades, Ignition, Brakes, Clamps,**

**tell your poja SalesPro about your inventory issues.**



A conveyor is needed to bring product down from an upper portion of the warehouse!



10,000 sq feet of a total of 53,000 square feet of floor space. This area has a small mezzanine already and can double it's capacity

*The poja Warehouse is located in Philadelphia, Pa. The 24 member locations are supplied by this warehouse. Product lines are being added each month. The poja Warehouse is owned and operated by the members. Buying power of one large location is passed on to all 24 member stores. This increased buying power allows for poja Profit Pricing. [www.poja.org](http://www.poja.org)*